

**Career Opportunity**  
**The Sovereign General Insurance Company**

**Position:** Senior Commercial Lines Underwriter

**Location:** Prairie Region – Calgary

We currently require an experienced Senior Property and Casualty Underwriter in our Calgary Office. This is your opportunity to join a dynamic organization and contribute your expertise as we pursue our vision to be sought out for our ability to find solutions for the specialized and complex insurance needs of our brokers and their clients.

**Responsibilities:**

- Produce and underwrite new and renewal business on a profitable basis and maintain good relationships with the broker.
- Market company insurance products to producer force for assigned brokers.
- Underwrite, price, quote, negotiate and bind property and casualty business, within assigned authority.
- Prepare, check and maintain policy documents in a timely manner maintaining a high standard of quality. Supervise and check policy set up and coding.
- Negotiate, bind and close necessary facultative reinsurance within assigned authority . Check and maintain facultative closings and certificates.
- Maintain a good knowledge of forms, wordings, rates and coverages and all Sovereign products.
- Support and maintain good relationships with co-workers, reinsurers and industry contacts.
- Review Loss Control reports/recommendations and monitor for completion.
- Assist with training and mentoring of staff as required.

**Qualifications:**

- Minimum 8 years commercial underwriting experience
- Oil and gas experience an asset
- Excellent verbal and written communication skills
- Proven analytical skills with a flair for creative solutions
- Exceptional interpersonal skills with the ability to influence and inspire others
- Must be able to provide exceptional customer service
- Strong organizational and decision-making skills
- CIP / FCIP designation or current enrolment preferred.

**Apply by:** Email: deb.way@sovgen.com  
Fax: 1-866-754-7790

**For more information contact:** Deb Way, Team Leader (403) 781-1271

*The Sovereign is one of the major insurers in Canada, dealing exclusively with independent brokers. It is also a member of The Co-operators Group of Companies, giving it access to resources one would expect from the leading Canadian-owned multi-product insurance company. The company emphasizes an innovative and entrepreneurial approach, endowing its staff with a sufficient level of authority to be responsive regionally to the needs of brokers and customers.*

**\*\*Internal candidates must advise their immediate supervisor of their intention to apply for job postings within the group of companies prior to the first interview.**

**This position may be advertised concurrently.**

### ***Our Mission***

- *To be the insurer of choice for our brokers*

### ***Our Vision***

- *We will be sought out for our ability to find solutions for the specialized and complex insurance needs of our brokers and their clients.*
  - *Our people are our most important resource, the knowledge, expertise, creativity and empowerment of our insurance professionals will set us apart in the Canadian insurance industry.*
- *Our long term relationships with brokers who share our values will be a significant source of competitive advantage for our brokers and for The Sovereign.*
- *We will act as a catalyst for a sustainable society by providing innovative insurance solutions*